

# Master of Science in Entrepreneurial Real Estate (M.S.E.R.E.)

A Bloch M.S.E.R.E. degree will give you the knowledge and cutting-edge tools necessary to succeed in the real estate industry.

## Our team can help you:



Advance your career in the real estate field



Learn skills applicable for brokerage, finance, property management and development



Prepare for certified real estate exams

## ADMISSIONS REQUIREMENTS

1. You must have completed a bachelor's or first-level professional degree from a regionally accredited institution.
2. GMAT waivers may be available to applicants with a minimum 3.0 cumulative GPA **or** two-years-plus of work experience.
3. For applicants that do not meet the above criteria, automatic admission will be granted for those with 600 on the GMAT (or equivalent score on the GRE).

The Bloch School's GMAT code is F77-XF-18.

## HOW DO I APPLY?

### Applying for the Bloch M.S.E.R.E. is easy! Just follow these steps:

- Visit [umkc.edu/apply](https://umkc.edu/apply) to complete a UMKC application and pay the \$45 application fee.
- Submit transcripts from all universities attended to the UMKC Office of Admissions. Electronic transcripts can be sent to [umkc-admtranscript@umkc.edu](mailto:umkc-admtranscript@umkc.edu).
- Sign up for the GMAT at [mba.com](https://mba.com) if you do not meet the admissions requirements listed above.
- Submit a **current resume** and **one-page goal statement** describing your career plans and how an M.S.F. would help you achieve them.

Need help with the application process? Contact [blochgrad@umkc.edu](mailto:blochgrad@umkc.edu).

Priority admissions deadlines are as follows:

Fall: Aug. 1

Spring: Dec. 15

Summer: May 1

## ESTIMATED COSTS\*

### Resident/Domestic

30 Credit hour program **\$21,000**

Books and supplies **\$2,000**

- Scholarship opportunities can be found at **umkc.academicworks.com**.
- Estimate provided is for MO residents and residents of select metro counties. Ask about other resident scholarships.

### Non-Resident/International

30 Credit hour program **\$43,000**

Books and supplies **\$2,000**

- A large portion of non-resident fees can be covered with the Dean's International Scholar Award, provided academic qualifications are met.

\*The costs listed are estimates which may be adjusted. For current rates, visit [umkc.edu/cashiers](http://umkc.edu/cashiers) or contact a Bloch School representative

## CURRICULUM

### Core Courses:

RL-EST 5556	Entrepreneurial Real Estate Process
RL-EST 5571	Real Estate Finance
RL-EST 5573	Real Estate Feasibility and Market Analysis
RL-EST 5574	Real Estate Construction and Development
RL-EST 5576	Real Estate Property and Portfolio Management
RL-EST 5577	Real Estate Valuation
RL-EST 5578	Legal Context of Real Estate

### Program Prerequisites:

- There are no program prerequisites.
- The program serves students from a wide range of disciplinary backgrounds.

### Electives:

- Students will take nine hours of electives approved by the academic director.
- Students can use electives to satisfy specific career needs.

## PROGRAM HIGHLIGHTS

- Internships available in brokerage, property management and development
- Opportunities to participate in real estate association meetings and networking events
- Community access to real estate leaders and property tours, as well as cutting-edge tools and analytics
- Select courses offered in flexible, blended format
- Option to participate in real estate competitions
- Fast track process for obtaining the CCIM and CPM Designations

*“Gaining my Master of Science in Entrepreneurial Real Estate set me apart from other candidates in the real estate industry. It showed that I was invested in my career as a professional. The degree offered the opportunity to learn alongside professionals in the community as well as other markets to expand my knowledge and perspective on real estate. We went beyond just transactions and explored finance, law and planning, which are all scopes of real estate that have given me an advantage in my profession.”*

— Sara Jo Wergin  
NorthPoint Development