

Name _____ ID _____
Semester Admitted _____ Semester Completed _____
Admission Type _____

Program Requirements: College Algebra and MIS 202: Computer Applications in Business or equivalents
Note: Prerequisites appear in parentheses.

Core Courses	Required Hours	Waived On/Transfer Course	Hours Earned	Grade	UMKC UG Equivalent(s)
Students are encouraged to complete core courses before taking classes that are beyond the core. Students waived from 0-6 hours of core coursework must complete a total of 48 hours. *MGT 5510 satisfies the AACSB Ethics Requirement if taken in the MBA program. *COMPLETING A WAIVED CORE CLASS ADDS HOURS TO YOUR PROGRAM AS IT CANNOT BE USED IN THE BEYOND CORE AREA.*					
ACTG 5517 Survey of Accounting	3				ACTG 210 & 211
DSOM 5508 Statistical Analysis in Business (College Algebra)	3				STAT 235
DSOM 5519 Supply Chain & Operations Mgmt (ACTG 5517, DSOM 5508, FIN 5501)	3				DSOM 326
FIN 5501 Economics for Administration	3				ECON 201 & 202
FIN 5532 Financial Mgmt (ACTG 5517, FIN 5501, DSOM 5508)	3				FIN 325
MGT 5505 Organizational Behavior	3				MGT 330
MGT 5510 Legal & Int'l Environment of Business*	3				MGT 306 & MGT 370
MKT 5531 Contemporary Marketing Management	3				MKT 324

Beyond Core 24-30 hours depending on number of required core courses. NO MORE THAN 12 HOURS CAN BE TAKEN FROM ANY ONE EMPHASIS AREA.					
MGT 5537 Competitive Strategies (final semester)	3				
Emphasis Area:					
1.	3				
2.	3				
3.	3				
4.	3				
Electives:					
1.	3				
2.	3				
3.	3				
4.	3				
5.	3				

Core Curriculum Hours _____
Beyond Core Hours _____
Total Hours Required _____

Students are responsible for being familiar with the policies contained in the UMKC Graduate and Professional Catalog and are to comply with the provisions that are applicable to their program. The catalog is online at <http://www.umkc.edu/umkc/catalog/html/archive.html>.

Admission Summary

UG CUM GPA _____
GMAT Score _____
Verbal _____
Quant _____
TOEFL Score _____

Final transcript with UG degree posted on file? Y/N _____
Transcript with transfer hours on file? Y/N _____

MBA students must be advised before enrolling in their first semester of coursework. Subsequent advising is not required, but recommended. Information about the program can be found on the Bloch School website, www.bloch.umkc.edu. Questions about the program should be directed to the Bloch School Student Services Office, room 115 Bloch School or blochadvising@umkc.edu. You are responsible for information sent via UMKC e-mail.

Comments regarding admission: _____

All students must submit a program of study form once they have completed 50% of their program hours. An application for graduation must be submitted early in their final semester. See the academic calendar for specific deadlines. Forms are available on the Bloch School website, www.bloch.umkc.edu or in the Student Services Office, room 115.

Date of initial evaluation: _____

A minimum of 30 credit hours are required for a Master of Business Administration degree. Of the total required, at least 80 percent of all courses must be passed with a grade of "B" (3.0) or higher. No grade below "C" (2.0) in any 500-level course, or below "B-" (2.7) in any 300 or 400-level course may count toward the MBA.

Evaluation completed by: _____

The minimum GPA for retention and graduation is 3.0 (B).

Student's signature: _____
I indicate that this evaluation and the MBA program have been explained to my understanding.

Waived core classes cannot count as electives or within the emphasis area. Completing waive courses will only add hours to your program. Updated 7/15/09

MBA EMPHASIS AREAS

The following emphases are available to students in the MBA program. All emphasis areas are 12 credit hours. Students must complete core coursework before enrolling in courses beyond the core (prerequisites are listed in parentheses). Consult with an advisor about the program of study document once 50% of your program is completed. **Any course listed under a student's chosen emphasis may not be used to satisfy an elective requirement.**

ENTREPRENEURSHIP

Faculty: Sameeksha Desai, Dirk Libaers, Mark Parry, Carla Pavone, Joe Singer, Lisa Song, Michael Song

Four courses selected from the following:

- ENT 5515** Entrepreneurship & Innovation Boot Camp
- ENT 5525** Entrepreneurship: Managing Creativity & Innovation
- ENT 5535** Small Business Management & Entrepreneurship
- ENT 5541** Personal Entrepreneurial Strategy (MKT 5531, FIN 5532, MGT 5506 or equiv.)
- ENT 5542** Technology & New Ventures I
- ENT 5543** Technology & New Ventures II (ENT 5542 or equiv.)
- ENT 5545** Entrepreneurship & New Venture Creation
- ENT 5585** Venture Capital Finance & Investment (FIN 5532 or equiv. and one of the following: ENT 5515, 5525, 5535, 5541 or 5545)
- ENT 5587** Special Topics (instructor consent)
- ENT 5591** Small Business Management Practicum (completion of core requirements)
- ENT 5597** Independent Study (preregistration consent of instructor) Or any other courses approved by Entrepreneurship faculty.

FINANCE

Faculty: John Clark, Fred Hays, David Kuipers, Steve Pruitt

Required:

- FIN 5550** Advanced Financial Management Theory & Policies (Six hours of finance coursework beyond FIN 5532 or equiv.)

Plus any three courses (9 hours) selected from the following:

- FIN 5551** International Financial Management (FIN 5532 or equiv.)
- FIN 5552** Global Financial Markets & Institutions (FIN 5532 or equiv., previous graduate coursework recommended)
- FIN 5553** Investment Analysis (FIN 5532 or equiv.)
- FIN 5556** Management of Financial Intermediaries (FIN 5532 or equiv.)
- FIN 5557** Derivative Securities (ACTG 5517, FIN 5501, FIN 5532 and DSOM 5508 or equiv.)
- FIN 5559** Strategic Financial Management (FIN 5532 or equiv.)
- FIN 5580** Seminar in Finance (FIN 5532 or equiv & consent of instructor)

GENERAL MANAGEMENT

At least one course from four of the five areas:

- | | |
|------------------------|---|
| Entrepreneurship | ENT 5515, 5525, 5535, 5541, 5545, 5585, 5587, 5591, 5597 |
| International Business | DSOM 5544, FIN 5551, FIN 5552, MGT 5545, MGT 5550, MGT 5552, MKT 5555 |
| Law & Society | MGT 5506, 5508 |
| Leadership & Change | MGT 5516, 5533, 5560, 5566, 5567 |
| Strategy & Planning | MGT 5513 |

INTERNATIONAL BUSINESS

Faculty: Jae Jung

Four courses selected from the following:

- DSOM 5544** ERP-Supply Chain and Logistics Mgmt (DSOM 5519 or equiv.)
- FIN 5551** International Financial Management (FIN 5532 or equiv.)
- FIN 5552** Global Financial Markets & Institutions (FIN 5532 or equiv., previous graduate course work recommended)
- MGT 5545** International Management
- MGT 5550** The Operation of International Business (MGT 5510 or equiv.)
- MGT 5552** International Study in Business (special application & selection process prior to enrollment); limit of 3 hrs in emphasis
- MKT 5555** International Marketing (MKT 5531 and MGT 5510 or equiv.)

Note: Course designators changed in July 2007. See the graduate old to new designators, see the graduate old/new course guide at: <http://www.bloch.umkc.edu/current-students/student-services/advising/index.aspx>.

LEADERSHIP AND CHANGE IN HUMAN SYSTEMS

Faculty: Lee Bolman, Nancy Day, Doranne Hudson

Four courses selected from the following:

- MGT 5516** Leading Teams (MGT 5505 or equiv.)
- MGT 5533** Leadership and Change in Organizations (MGT 5505, PA 5548 or equiv. or consent of instructor)
- MGT 5560** Strategic Human Resources
- MGT 5566** Strategic Staffing
- MGT 5567** Total Rewards Management

MANAGEMENT INFORMATION SYSTEMS

Faculty: Roger Pick, Sidne Ward

Four courses selected from the following:

- ACTNG 5565** Advanced Accounting Systems (Actg 350 or consent of instructor)
- ACTG 5567** Info Systems Control & Audit (one grad course in actg systems, MIS or computer science or consent of instructor)
- MIS 5502** Elements of Management Information Systems
- MIS 5529** Decision Support & Expert Systems
- MIS 5552** Database Management
- MIS 5554** System Analysis, Design & Engineering
- MIS 5558** Management & Economics of Computing
- MIS 5569** Information Systems Consulting (instructor consent)
- MIS 5580** Seminar in Information Systems

Additional courses may be selected from the following. These courses will apply toward required electives.

- DSOM 5514** Forecasting Theory & Applications (DSOM 5508 or equiv.)
- DSOM 5542** Enterprise Resource Planning Systems (DSOM 5519 or equiv.)
- DSOM 5543** Project Management (DSOM 5519 or equiv.)
- DSOM 5544** ERP-Supply Chain & Logistics Management (DSOM 5519 or equiv.)

MARKETING

Faculty: Raj Arora, Gene Brown, Mark Parry

Required:

- MKT 5575** Advanced Marketing Strategies (MKT 5531 or equiv.)

Plus any three courses (9 hours) selected from the following:

- MKT 5539** Management in Direct Marketing (MKT 5531 or equiv.)
- MKT 5560** Buyer Behavior (MKT 5531 or equiv.)
- MKT 5561** Promotional Strategies (MKT 5531 or equiv.)
- MKT 5562** Marketing Research (MKT 5531 & DSOM 5508 or equiv.)
- MKT 5555** International Marketing (MKT 5531 and MGT 5510 or equiv.)

An additional course may be selected from the following. This course will apply toward required electives.

- MIS 5552** Database Management
- DSOM 5514** Forecasting Theory & Applications (DSOM 5508 or equiv.)
- ECON 5525** Econometric Methods (Econ 425 or equiv. and Econ 521)

SUPPLY CHAIN AND OPERATIONS MANAGEMENT

Faculty: Steve DeLurgio, Shad Dowlatshahi

Students should see an OM faculty member regarding suggested electives.

Appropriate substitutions may be made for any of the requirements listed.

Required:

- DSOM 5542** ERP-Enterprise Resource Planning Systems (DSOM 5519 or equiv.)
- DSOM 5543** Project Management (DSOM 5519 or equiv.)
- DSOM 5544** ERP-Supply Chain & Logistics Management (DSOM 5519 or equiv. or instructor consent)

Select one of the following:

- DSOM 5540** Service Operations Management (DSOM 5519 or equiv. or instructor consent)
- DSOM 5541** Total Quality Management (DSOM 5519 or equiv.)

Two or more electives should be selected from the following:

- ACTG 5556** Cost Management (ACTG 5517 or equiv.)
- DSOM 5514** Forecasting Theory & Applications (DSOM 5508 or equiv.)
- MIS 5502** Elements of Management Information Systems